Fencing Estimate: Wood Privacy Fence

Your Company Name
Street Address, City, ST ZIP
Phone | Email | License #

Estimate # 1001
Date
Valid Until

Prepared for: Customer Name
Job address: Street, City, ST ZIP

This template covers a standard 6-foot wood privacy fence, 200 linear feet, with one walk gate and one double drive gate. This is the most common residential fencing job in most markets.

Materials	Qty	Unit	Unit Cost	Total
4x4x8 pressure-treated posts	28	each	$14.00	$392.00
2x4x8 pressure-treated rails	78	each	$7.50	$585.00
1x6x6 cedar fence pickets	700	each	$4.25	$2,975.00
Post caps (flat)	28	each	$3.50	$98.00
Concrete (80 lb bags, 2 per post)	56	bags	$5.50	$308.00
Galvanized screws (5 lb box)	4	boxes	$32.00	$128.00
Galvanized gate hinges (pair)	3	pairs	$18.00	$54.00
Gate latch hardware	2	sets	$22.00	$44.00
Self-closing gate hinge (walk gate)	1	each	$28.00	$28.00
Gravel (drainage, 50 lb bags)	28	bags	$4.00	$112.00
Materials Subtotal				**$4,724.00**

Gates	Qty	Unit	Unit Cost	Total
Walk gate (4 ft, cedar, framed)	1	each	$175.00	$175.00
Double drive gate (12 ft, cedar, framed)	1	each	$450.00	$450.00
Drop rod and cane bolt (drive gate)	1	set	$35.00	$35.00
Gates Subtotal				**$660.00**

Labor	Qty	Unit	Unit Cost	Total
Layout, string line, mark posts	200	lin ft	$0.50	$100.00
Dig post holes (auger)	28	holes	$18.00	$504.00
Set posts and pour concrete	28	posts	$15.00	$420.00
Install rails	200	lin ft	$1.50	$300.00
Install pickets	200	lin ft	$3.00	$600.00
Build and hang gates	2	gates	$150.00	$300.00
Install hardware (latches, hinges)	1	lot	$100.00	$100.00
Cleanup and haul-off	1	lot	$200.00	$200.00

Labor Subtotal				**$2,524.00**

Equipment and Other Costs	Qty	Unit	Unit Cost	Total
Post hole auger rental (1-man)	1	day	$75.00	$75.00
Utility locate (call 811)	1	each	-	-
Material delivery	1	each	$85.00	$85.00
Permit fee	1	each	$100.00	$100.00
Equipment and Other Costs Subtotal				**$260.00**

Summary

Materials		$4,724.00
Gates		$660.00
Labor		$2,524.00
Equipment and Other Costs		$260.00
Direct Cost Subtotal		**$8,168.00**
Overhead	15.0%	$1,225.20
Profit (on direct cost + overhead)	12.0%	$1,127.18
TOTAL ESTIMATE		**$10,520.38**

Scope of work
[Describe the work included in this estimate.]

Exclusions
[List anything not included, such as permits, repairs to hidden conditions, or work by others.]

Timeline
Estimated [X] working days from start, weather and inspections permitting.

Payment terms
50% deposit at scheduling, 50% due at completion.

Warranty
1-year workmanship warranty. Manufacturer warranties apply to materials.

License and insurance
License #[number]. Insured by [carrier], policy #[number].

Customer signature: _____ Date: _____

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Fencing Estimate: Chain Link Fence

Your Company Name
Street Address, City, ST ZIP
Phone | Email | License #

Estimate # 1001
Date
Valid Until

Prepared for: Customer Name
Job address: Street, City, ST ZIP

This template covers a 4-foot residential chain link fence, 300 linear feet, with one walk gate. Chain link is the most affordable fencing option and works well for pet containment, property lines, and backyard boundaries.

Materials	Qty	Unit	Unit Cost	Total
4-ft chain link fabric (50 ft rolls, 11.5 gauge)	7	rolls	$85.00	$595.00
Terminal posts (2-3/8" x 7 ft)	8	each	$22.00	$176.00
Line posts (1-5/8" x 7 ft)	30	each	$12.00	$360.00
Top rail (1-3/8" x 10.5 ft)	30	pieces	$10.50	$315.00
Post caps (loop or dome)	38	each	$1.50	$57.00
Tension bars	8	each	$6.00	$48.00
Tension bands (set of 4)	8	sets	$5.00	$40.00
Brace bands	16	each	$2.50	$40.00
Rail ends	30	each	$1.75	$52.50
Tie wires (bag)	3	bags	$8.00	$24.00
Concrete (80 lb bags)	50	bags	$5.50	$275.00
Walk gate (4 ft, chain link, with frame)	1	each	$125.00	$125.00
Gate hinges and latch	1	set	$25.00	$25.00
Materials Subtotal				**$2,132.50**

Labor	Qty	Unit	Unit Cost	Total
Layout and mark post locations	300	lin ft	$0.35	$105.00
Dig post holes	38	holes	$15.00	$570.00
Set posts and pour concrete	38	posts	$12.00	$456.00
Install top rail	300	lin ft	$1.00	$300.00
Stretch and tie chain link fabric	300	lin ft	$2.25	$675.00
Install tension bars and bands	8	each	$10.00	$80.00
Hang gate and install hardware	1	gate	$100.00	$100.00
Cleanup	1	lot	$150.00	$150.00
Labor Subtotal				**$2,436.00**

Equipment and Other Costs	Qty	Unit	Unit Cost	Total
Post hole auger rental	1	day	$75.00	$75.00
Fence stretcher bar rental	1	day	$40.00	$40.00

Material delivery	1	each	$75.00	$75.00
Permit fee	1	each	$75.00	$75.00
Equipment and Other Costs Subtotal				**$265.00**

Summary

Materials		$2,132.50
Labor		$2,436.00
Equipment and Other Costs		$265.00
Direct Cost Subtotal		**$4,833.50**
Overhead	15.0%	$725.03
Profit (on direct cost + overhead)	13.0%	$722.61
TOTAL ESTIMATE		**$6,281.13**

Scope of work
[Describe the work included in this estimate.]

Exclusions
[List anything not included, such as permits, repairs to hidden conditions, or work by others.]

Timeline
Estimated [X] working days from start, weather and inspections permitting.

Payment terms
50% deposit at scheduling, 50% due at completion.

Warranty
1-year workmanship warranty. Manufacturer warranties apply to materials.

License and insurance
License #[number]. Insured by [carrier], policy #[number].

Customer signature: _____ Date: _____

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Fencing Estimate: Vinyl/PVC Privacy Fence

Your Company Name
Street Address, City, ST ZIP
Phone | Email | License #

Estimate # 1001
Date
Valid Until

Prepared for: Customer Name
Job address: Street, City, ST ZIP

This template covers a 6-foot vinyl privacy fence, 150 linear feet, with one walk gate. Vinyl fencing costs more upfront than wood but requires almost no maintenance, which is a strong selling point for homeowners.

Materials	Qty	Unit	Unit Cost	Total
Vinyl privacy panels (6 ft x 8 ft sections)	19	panels	$110.00	$2,090.00
Vinyl posts (5" x 5" x 8 ft)	22	each	$45.00	$990.00
Post caps (New England style)	22	each	$8.00	$176.00
Vinyl walk gate (4 ft)	1	each	$275.00	$275.00
Gate hardware (self-closing hinges + latch)	1	set	$45.00	$45.00
Concrete (80 lb bags, 3 per post)	66	bags	$5.50	$363.00
Gravel for post hole drainage	22	bags	$4.00	$88.00
Metal post inserts/stiffeners	22	each	$12.00	$264.00
Materials Subtotal				**$4,291.00**

Labor	Qty	Unit	Unit Cost	Total
Layout and mark post locations	150	lin ft	$0.50	$75.00
Dig post holes (12" diameter, 36" deep)	22	holes	$22.00	$484.00
Set posts with metal inserts and concrete	22	posts	$18.00	$396.00
Install vinyl panels and rails	19	sections	$35.00	$665.00
Hang gate and install hardware	1	gate	$125.00	$125.00
Install post caps	22	each	$3.00	$66.00
Cleanup and haul-off	1	lot	$150.00	$150.00
Labor Subtotal				**$1,961.00**

Equipment and Other Costs	Qty	Unit	Unit Cost	Total
Post hole auger rental	1	day	$75.00	$75.00
Material delivery	1	each	$85.00	$85.00
Permit fee	1	each	$100.00	$100.00
Equipment and Other Costs Subtotal				**$260.00**

Summary

Materials		$4,291.00
Labor		$1,961.00
Equipment and Other Costs		$260.00
Direct Cost Subtotal		**$6,512.00**
Overhead	15.0%	$976.80
Profit (on direct cost + overhead)	13.0%	$973.54
TOTAL ESTIMATE		**$8,462.34**

Scope of work
[Describe the work included in this estimate.]

Exclusions
[List anything not included, such as permits, repairs to hidden conditions, or work by others.]

Timeline
Estimated [X] working days from start, weather and inspections permitting.

Payment terms
50% deposit at scheduling, 50% due at completion.

Warranty
1-year workmanship warranty. Manufacturer warranties apply to materials.

License and insurance
License #[number]. Insured by [carrier], policy #[number].

Customer signature: _____ Date: _____

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