Tile Installation Estimate: Residential Floor Tile

Your Company Name
Street Address, City, ST ZIP
Phone | Email | License #

Estimate # 1001
Date
Valid Until

Prepared for: Customer Name
Job address: Street, City, ST ZIP

This template covers 800 sq ft of porcelain floor tile (12 x 24) across a kitchen, entry, and hallway, including demo of existing flooring, uncoupling membrane, and tile baseboard. Adjust quantities and pricing for your specific job.

Surface Preparation	Qty	Unit	Unit Cost	Total
Remove existing flooring and underlayment	800	sq ft	$1.50	$1,200.00
Self-leveling patch for low spots	150	sq ft	$3.50	$525.00
Uncoupling membrane	800	sq ft	$2.25	$1,800.00
Floor cleaning, vacuuming, and priming	800	sq ft	$0.30	$240.00
Surface Preparation Subtotal				**$3,765.00**

Materials	Qty	Unit	Unit Cost	Total
Porcelain floor tile (12 x 24, includes 10% waste)	880	sq ft	$4.50	$3,960.00
Modified thin-set mortar (50 lb bags)	18	bag	$24.00	$432.00
Sanded grout (25 lb bags)	8	bag	$26.00	$208.00
Grout sealer	1	gallon	$45.00	$45.00
Spacers, leveling clips, and caulk	1	lot	$120.00	$120.00
Metal edge trim and transitions	40	lin ft	$5.50	$220.00
Door thresholds	4	each	$35.00	$140.00
Tile baseboard (4 x 12 in bullnose)	120	lin ft	$5.00	$600.00
Materials Subtotal				**$5,725.00**

Labor	Qty	Unit	Unit Cost	Total
Tile setter (journeyman)	48	hours	$58.00	$2,784.00
Tile helper	24	hours	$38.00	$912.00
Grouting and sealing labor	800	sq ft	$0.85	$680.00
Baseboard tile installation	120	lin ft	$4.00	$480.00
Labor Subtotal				**$4,856.00**

Equipment and Other Costs	Qty	Unit	Unit Cost	Total
Wet saw rental (10 in)	1	week	$125.00	$125.00

Dumpster rental and disposal fees	1	each	$450.00	$450.00
Material delivery	1	lot	$150.00	$150.00
Equipment and Other Costs Subtotal				**$725.00**

Summary

Surface Preparation		$3,765.00
Materials		$5,725.00
Labor		$4,856.00
Equipment and Other Costs		$725.00
Direct Cost Subtotal		**$15,071.00**
Overhead	15.0%	$2,260.65
Profit (on direct cost + overhead)	12.0%	$2,079.80
TOTAL ESTIMATE		**$19,411.45**

Scope of work
[Describe the work included in this estimate.]

Exclusions
[List anything not included, such as permits, repairs to hidden conditions, or work by others.]

Timeline
Estimated [X] working days from start, weather and inspections permitting.

Payment terms
50% deposit at scheduling, 50% due at completion.

Warranty
1-year workmanship warranty. Manufacturer warranties apply to materials.

License and insurance
License #[number]. Insured by [carrier], policy #[number].

Customer signature: _____ Date: _____

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Tile Installation Estimate: Bathroom Tile

Your Company Name
Street Address, City, ST ZIP
Phone | Email | License #

Estimate # 1001
Date
Valid Until

Prepared for: Customer Name
Job address: Street, City, ST ZIP

This template covers a full bathroom tile job: tiled shower with niches and bench (about 100 sq ft of wall tile), 50 sq ft of heated floor tile, and a vanity backsplash. Adjust quantities and pricing for your specific job.

Surface Preparation	Qty	Unit	Unit Cost	Total
Existing tile removal (floor)	50	sq ft	$4.75	$237.50
Existing tile removal (walls)	120	sq ft	$4.50	$540.00
Thin-set and mastic removal and grinding	170	sq ft	$2.75	$467.50
Cement board installation (1/2 in, walls)	120	sq ft	$3.50	$420.00
Cement board installation (floor)	50	sq ft	$3.00	$150.00
Waterproof membrane (liquid or sheet)	170	sq ft	$2.50	$425.00
Shower pan liner and mortar bed	1	each	$700.00	$700.00
Level check and skim coat	50	sq ft	$2.75	$137.50
Surface Preparation Subtotal				**$3,077.50**

Shower Tile	Qty	Unit	Unit Cost	Total
Shower wall tile (12 x 24 porcelain)	100	sq ft	$9.00	$900.00
Shower floor tile (2 x 2 mosaic, anti-slip)	12	sq ft	$15.00	$180.00
Shower niche (prefab, tiled)	2	each	$185.00	$370.00
Shower curb tile	3	lin ft	$27.00	$81.00
Accent strip (glass or stone listello)	10	lin ft	$19.00	$190.00
Shower bench (tiled, mortar)	1	each	$475.00	$475.00
Shower Tile Subtotal				**$2,196.00**

Floor Tile	Qty	Unit	Unit Cost	Total
Bathroom floor tile (12 x 24 porcelain)	50	sq ft	$9.00	$450.00
Floor tile pattern upcharge (staggered or herringbone)	50	sq ft	$2.75	$137.50
Threshold and transition strip	1	each	$38.00	$38.00
Heated floor mat (electric, with thermostat)	50	sq ft	$13.00	$650.00
Floor Tile Subtotal				**$1,275.50**

Vanity Backsplash	Qty	Unit	Unit Cost	Total
Vanity backsplash tile	8	sq ft	$10.00	$80.00
Vanity Backsplash Subtotal				**$80.00**

Grout and Finishing	Qty	Unit	Unit Cost	Total
Grout (unsanded for walls, sanded for floor)	170	sq ft	$1.35	$229.50
Grout sealer	170	sq ft	$0.50	$85.00
Silicone caulk (color-matched, corners and changes of plane)	60	lin ft	$2.75	$165.00
Tile edge trim (Schluter Jolly or similar)	30	lin ft	$6.00	$180.00
Grout and Finishing Subtotal				**$659.50**

Materials	Qty	Unit	Unit Cost	Total
Modified thin-set mortar	8	bag	$24.00	$192.00
Cement board screws	1	lot	$28.00	$28.00
Waterproofing seam tape, corners, and sealant kits	1	lot	$185.00	$185.00
Spacers, wedges, and leveling clips	1	lot	$70.00	$70.00
Materials Subtotal				**$475.00**

Labor	Qty	Unit	Unit Cost	Total
Tile setter (journeyman)	32	hours	$60.00	$1,920.00
Tile helper	16	hours	$40.00	$640.00
Labor Subtotal				**$2,560.00**

Summary

Surface Preparation		$3,077.50
Shower Tile		$2,196.00
Floor Tile		$1,275.50
Vanity Backsplash		$80.00
Grout and Finishing		$659.50
Materials		$475.00
Labor		$2,560.00
Direct Cost Subtotal		**$10,323.50**
Overhead	15.0%	$1,548.53
Profit (on direct cost + overhead)	12.0%	$1,424.64
TOTAL ESTIMATE		**$13,296.67**

Scope of work
[Describe the work included in this estimate.]

Exclusions
[List anything not included, such as permits, repairs to hidden conditions, or work by others.]

Timeline
Estimated [X] working days from start, weather and inspections permitting.

Payment terms
50% deposit at scheduling, 50% due at completion.

Warranty
1-year workmanship warranty. Manufacturer warranties apply to materials.

License and insurance
License #[number]. Insured by [carrier], policy #[number].

Customer signature: _____ Date: _____

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Tile Installation Estimate: Commercial Tile

Your Company Name
Street Address, City, ST ZIP
Phone | Email | License #

Estimate # 1001
Date
Valid Until

Prepared for: Customer Name
Job address: Street, City, ST ZIP

This template covers a 3,000 sq ft commercial tile job: 1,500 sq ft lobby in large-format porcelain, 500 sq ft of restroom floors with wainscot walls, and 400 sq ft of break room quarry tile. Adjust quantities and pricing for your specific job.

Floor Preparation	Qty	Unit	Unit Cost	Total
Existing floor covering removal	3,000	sq ft	$1.50	$4,500.00
Concrete grinding and profiling	3,000	sq ft	$1.25	$3,750.00
Self-leveling underlayment	1,000	sq ft	$4.50	$4,500.00
Crack isolation membrane	500	sq ft	$2.25	$1,125.00
Moisture testing (ASTM F2170)	6	each	$125.00	$750.00
Primer and sealer (concrete)	3,000	sq ft	$0.35	$1,050.00
Floor Preparation Subtotal				**$15,675.00**

Lobby and Common Area Tile	Qty	Unit	Unit Cost	Total
Porcelain tile (24 x 24, rectified)	1,500	sq ft	$7.50	$11,250.00
Large-format tile installation (lippage control system)	1,500	sq ft	$6.50	$9,750.00
Accent inlay and border	100	lin ft	$18.00	$1,800.00
Entry transition strip (brass or stainless)	3	each	$85.00	$255.00
Lobby and Common Area Tile Subtotal				**$23,055.00**

Restroom Tile	Qty	Unit	Unit Cost	Total
Floor tile (12 x 12 porcelain, anti-slip, ADA)	500	sq ft	$7.50	$3,750.00
Wall tile (12 x 24 porcelain, wainscot to 48 in)	800	sq ft	$8.50	$6,800.00
Waterproof membrane (uncoupling, Schluter Ditra type)	500	sq ft	$3.25	$1,625.00
Cove base tile (6 in)	150	lin ft	$8.50	$1,275.00
Accent tile band	50	lin ft	$15.00	$750.00
Restroom Tile Subtotal				**$14,200.00**

Kitchen and Break Room	Qty	Unit	Unit Cost	Total
Floor tile (12 x 12 quarry tile, anti-slip)	400	sq ft	$6.50	$2,600.00
Backsplash tile (4 x 4 or subway)	50	sq ft	$10.50	$525.00

Commercial cove base	80	lin ft	$8.50	$680.00
Kitchen and Break Room Subtotal				**$3,805.00**

Grout and Sealant	Qty	Unit	Unit Cost	Total
Epoxy grout (restrooms and kitchen)	1,700	sq ft	$2.50	$4,250.00
Standard sanded grout (dry areas)	1,800	sq ft	$1.25	$2,250.00
Grout sealer (all standard grout)	1,800	sq ft	$0.45	$810.00
Silicone sealant (perimeter and wet areas)	500	lin ft	$2.50	$1,250.00
Expansion and control joint sealant	100	lin ft	$4.50	$450.00
Grout and Sealant Subtotal				**$9,010.00**

Trim and Transitions	Qty	Unit	Unit Cost	Total
Metal edge trim (Schluter Reno-T type)	100	lin ft	$6.50	$650.00
Stair nosing (porcelain or metal)	10	each	$55.00	$550.00
Threshold (marble or metal)	8	each	$45.00	$360.00
ADA transition (max 1/4 in change)	5	each	$35.00	$175.00
Trim and Transitions Subtotal				**$1,735.00**

Labor	Qty	Unit	Unit Cost	Total
Tile foreman	60	hours	$62.00	$3,720.00
Journeyman tile setter	120	hours	$55.00	$6,600.00
Tile helper	80	hours	$38.00	$3,040.00
Laborer (material handling)	40	hours	$32.00	$1,280.00
Labor Subtotal				**$14,640.00**

Equipment and Other Costs	Qty	Unit	Unit Cost	Total
Wet saw rental (10 in)	3	week	$125.00	$375.00
Mixing drill and paddles	1	lot	$65.00	$65.00
Debris removal and cleanup	1	lot	$1,500.00	$1,500.00
Equipment and Other Costs Subtotal				**$1,940.00**

Summary

Floor Preparation	$15,675.00

Lobby and Common Area Tile		$23,055.00
Restroom Tile		$14,200.00
Kitchen and Break Room		$3,805.00
Grout and Sealant		$9,010.00
Trim and Transitions		$1,735.00
Labor		$14,640.00
Equipment and Other Costs		$1,940.00
Direct Cost Subtotal		**$84,060.00**
Overhead	10.0%	$8,406.00
Profit (on direct cost + overhead)	10.0%	$9,246.60
TOTAL ESTIMATE		**$101,712.60**

Scope of work
[Describe the work included in this estimate.]

Exclusions
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Timeline
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