Window and Door Installation Estimate: Whole-House Window Replacement (10 Windows, Pocket Insert)

Your Company Name
Street Address, City, ST ZIP
Phone | Email | License #

Estimate # 1001
Date
Valid Until

Prepared for: Customer Name
Job address: Street, City, ST ZIP

This template covers a typical whole-house window replacement project with 10 vinyl double-hung pocket (insert) replacement windows. The existing frames are in good condition, so no full-frame tearout is needed.

Window Products	Qty	Unit	Unit Cost	Total
Living room (2): Double-hung, vinyl, Low-E 36x60	2	each	$520.00	$1,040.00
Kitchen: Double-hung, vinyl, Low-E 36x48	1	each	$480.00	$480.00
Kitchen (above sink): Slider, vinyl, Low-E 36x24	1	each	$420.00	$420.00
Master bedroom (2): Double-hung, vinyl, Low-E 36x60	2	each	$520.00	$1,040.00
Bedroom 2: Double-hung, vinyl, Low-E 30x48	1	each	$450.00	$450.00
Bedroom 3: Double-hung, vinyl, Low-E 30x48	1	each	$450.00	$450.00
Bathroom 1: Awning, vinyl, obscure glass 24x36	1	each	$380.00	$380.00
Bathroom 2: Awning, vinyl, obscure glass 24x36	1	each	$380.00	$380.00
Window Products Subtotal				**$4,640.00**

Installation Materials	Qty	Unit	Unit Cost	Total
Low-expansion foam insulation	6	cans	$8.00	$48.00
Exterior caulk (paintable silicone)	8	tubes	$7.00	$56.00
Interior caulk	6	tubes	$5.00	$30.00
Shims (cedar, assorted)	4	packs	$6.00	$24.00
Interior trim/casing (primed, per lin ft)	120	lin ft	$2.50	$300.00
Exterior trim (PVC, per lin ft)	80	lin ft	$4.00	$320.00
Finish nails and adhesive	1	lot	$35.00	$35.00
Window flashing tape	2	rolls	$25.00	$50.00
Installation Materials Subtotal				**$863.00**

Labor	Qty	Unit	Unit Cost	Total
Remove existing windows	10	each	$35.00	$350.00
Install pocket replacement windows	10	each	$150.00	$1,500.00
Insulate and seal around frames	10	each	$20.00	$200.00
Install interior trim/casing	10	each	$50.00	$500.00
Install exterior trim	10	each	$40.00	$400.00
Caulk exterior (weatherseal)	10	each	$20.00	$200.00

Cleanup and debris removal	1	lot	$250.00	$250.00
Labor Subtotal				**$3,400.00**

Equipment and Other Costs	Qty	Unit	Unit Cost	Total
Permit fee	1	each	$200.00	$200.00
Dumpster rental (old windows/trim)	1	each	$350.00	$350.00
Material delivery	1	each	$125.00	$125.00
Window protection (during install)	1	lot	$50.00	$50.00
Equipment and Other Costs Subtotal				**$725.00**

Summary

Window Products		$4,640.00
Installation Materials		$863.00
Labor		$3,400.00
Equipment and Other Costs		$725.00
Direct Cost Subtotal		**$9,628.00**
Overhead	15.0%	$1,444.20
Profit (on direct cost + overhead)	12.0%	$1,328.66
TOTAL ESTIMATE		**$12,400.86**

Scope of work
[Describe the work included in this estimate.]

Exclusions
[List anything not included, such as permits, repairs to hidden conditions, or work by others.]

Timeline
Estimated [X] working days from start, weather and inspections permitting.

Payment terms
50% deposit at scheduling, 50% due at completion.

Warranty
1-year workmanship warranty. Manufacturer warranties apply to materials.

License and insurance
License #[number]. Insured by [carrier], policy #[number].

Customer signature: _____ Date: _____

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Window and Door Installation Estimate: Entry Door Replacement (Front Door with One Sidelight)

Your Company Name
Street Address, City, ST ZIP
Phone | Email | License #

Estimate # 1001
Date
Valid Until

Prepared for: Customer Name
Job address: Street, City, ST ZIP

This template covers a front entry door replacement with a fiberglass door, one sidelight, new frame, hardware, and interior/exterior trim. This is one of the highest-visibility projects for a homeowner, so product selection and finish quality are critical.

Door Products and Hardware	Qty	Unit	Unit Cost	Total
Fiberglass entry door (36x80, 6-panel)	1	each	$950.00	$950.00
Sidelight panel (14x80, matching)	1	each	$550.00	$550.00
Pre-hung frame assembly	1	each	$300.00	$300.00
Deadbolt (single-cylinder, satin nickel)	1	each	$85.00	$85.00
Entry handle set (matching finish)	1	each	$120.00	$120.00
Threshold (aluminum, adjustable)	1	each	$45.00	$45.00
Weatherstripping kit	1	each	$35.00	$35.00
Hinges (ball bearing, 4.5", set of 3)	1	set	$28.00	$28.00
Door sweep	1	each	$15.00	$15.00
Door Products and Hardware Subtotal				**$2,128.00**

Installation Materials	Qty	Unit	Unit Cost	Total
Exterior door flashing (peel-and-stick)	1	roll	$45.00	$45.00
Low-expansion foam insulation	3	cans	$8.00	$24.00
Exterior caulk	4	tubes	$7.00	$28.00
Interior caulk	2	tubes	$5.00	$10.00
Shims (cedar)	2	packs	$6.00	$12.00
Interior door casing (primed, per lin ft)	18	lin ft	$3.00	$54.00
Exterior trim/brickmould (PVC, per lin ft)	18	lin ft	$5.00	$90.00
Finish nails and adhesive	1	lot	$20.00	$20.00
Installation Materials Subtotal				**$283.00**

Labor	Qty	Unit	Unit Cost	Total
Remove existing door, frame, and trim	1	lot	$175.00	$175.00
Prep and modify rough opening	1	lot	$150.00	$150.00
Install pre-hung door and sidelight	1	lot	$450.00	$450.00
Flash and weatherseal	1	lot	$125.00	$125.00

Install hardware (lockset, deadbolt)	1	lot	$75.00	$75.00
Install interior trim/casing	1	lot	$125.00	$125.00
Install exterior trim/brickmould	1	lot	$125.00	$125.00
Insulate around frame	1	lot	$75.00	$75.00
Adjust door, check operation	1	lot	$50.00	$50.00
Cleanup and haul-off	1	lot	$100.00	$100.00
Labor Subtotal				**$1,450.00**

Equipment and Other Costs	Qty	Unit	Unit Cost	Total
Permit fee	1	each	$150.00	$150.00
Old door/frame disposal	1	each	$75.00	$75.00
Material delivery	1	each	$75.00	$75.00
Equipment and Other Costs Subtotal				**$300.00**

Summary

Door Products and Hardware		$2,128.00
Installation Materials		$283.00
Labor		$1,450.00
Equipment and Other Costs		$300.00
Direct Cost Subtotal		**$4,161.00**
Overhead	15.0%	$624.15
Profit (on direct cost + overhead)	12.0%	$574.22
TOTAL ESTIMATE		**$5,359.37**

Scope of work
[Describe the work included in this estimate.]

Exclusions
[List anything not included, such as permits, repairs to hidden conditions, or work by others.]

Timeline
Estimated [X] working days from start, weather and inspections permitting.

Payment terms
50% deposit at scheduling, 50% due at completion.

Warranty
1-year workmanship warranty. Manufacturer warranties apply to materials.

License and insurance
License #[number]. Insured by [carrier], policy #[number].

Customer signature: _____ Date: _____

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Window and Door Installation Estimate: Sliding Glass Door / Patio Door Replacement

Your Company Name
Street Address, City, ST ZIP
Phone | Email | License #

Estimate # 1001
Date
Valid Until

Prepared for: Customer Name
Job address: Street, City, ST ZIP

This template covers the replacement of a standard 6-foot sliding glass door (patio door) with a new vinyl unit, including frame, track, and interior/exterior trim.

Door Products	Qty	Unit	Unit Cost	Total
Vinyl sliding patio door (72x80, Low-E, argon)	1	each	$1,400.00	$1,400.00
Multi-point locking hardware	1	each	$85.00	$85.00
Screen door (sliding, aluminum frame)	1	each	$120.00	$120.00
Handle set (interior/exterior)	1	each	$65.00	$65.00
Door Products Subtotal				**$1,670.00**

Installation Materials	Qty	Unit	Unit Cost	Total
Sill pan flashing	1	each	$35.00	$35.00
Exterior flashing tape	1	roll	$25.00	$25.00
Low-expansion foam insulation	3	cans	$8.00	$24.00
Exterior caulk	4	tubes	$7.00	$28.00
Interior caulk	2	tubes	$5.00	$10.00
Shims (cedar)	2	packs	$6.00	$12.00
Interior trim/casing (primed, per lin ft)	20	lin ft	$3.00	$60.00
Exterior trim (PVC, per lin ft)	20	lin ft	$5.00	$100.00
Finish nails and adhesive	1	lot	$20.00	$20.00
Installation Materials Subtotal				**$314.00**

Labor	Qty	Unit	Unit Cost	Total
Remove existing sliding door and frame	1	lot	$300.00	$300.00
Prep rough opening, check for damage	1	lot	$200.00	$200.00
Install sill pan and flashing	1	lot	$150.00	$150.00
Set and level new door unit	1	lot	$450.00	$450.00
Insulate and seal around frame	1	lot	$100.00	$100.00
Install and adjust sliding panels	1	lot	$150.00	$150.00
Install interior trim/casing	1	lot	$200.00	$200.00
Install exterior trim	1	lot	$225.00	$225.00

Install screen door	1	lot	$50.00	$50.00
Final adjustments, lock check, cleanup	1	lot	$125.00	$125.00
Labor Subtotal				**$1,950.00**

Equipment and Other Costs	Qty	Unit	Unit Cost	Total
Permit fee	1	each	$150.00	$150.00
Old door disposal	1	each	$75.00	$75.00
Material delivery	1	each	$75.00	$75.00
Equipment and Other Costs Subtotal				**$300.00**

Summary

Door Products		$1,670.00
Installation Materials		$314.00
Labor		$1,950.00
Equipment and Other Costs		$300.00
Direct Cost Subtotal		**$4,234.00**
Overhead	15.0%	$635.10
Profit (on direct cost + overhead)	12.0%	$584.29
TOTAL ESTIMATE		**$5,453.39**

Scope of work
[Describe the work included in this estimate.]

Exclusions
[List anything not included, such as permits, repairs to hidden conditions, or work by others.]

Timeline
Estimated [X] working days from start, weather and inspections permitting.

Payment terms
50% deposit at scheduling, 50% due at completion.

Warranty
1-year workmanship warranty. Manufacturer warranties apply to materials.

License and insurance
License #[number]. Insured by [carrier], policy #[number].

Customer signature: _____ Date: _____

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